

# Fourteenth Northeast Conference

(Participants)

## NAVY Declassification/Release Instructions on File

**JOHN B. STEVENS** (John)  
Chairman  
International Silver Company  
Meriden, Connecticut

**ROBERT G. STEVENS** (Bob, Susan)  
President  
Old Stone Bank  
Providence, Rhode Island

**HON. GERRY E. STUDDS** (Gerry)  
Congressman from Massachusetts  
House of Representatives  
Washington, D. C.

**A. B. TROWBRIDGE** (Sandy, Nancey)  
President  
The Conference Board  
New York, New York

**VICE ADMIRAL STANSFIELD TURNER, U.S.N.**  
President (Stan, Pat)  
Naval War College  
Newport, Rhode Island

**STUART D. WATSON** (Stuart, Jane)  
Chairman  
Heublein, Inc.  
Hartford, Connecticut

**ROBERT F. WILSON** (Bob, Poggy)  
President  
Wallace Silversmiths  
Wallingford, Connecticut

**A. M. WOODRUFF** (Arch, Barbara)  
President  
University of Hartford,  
West Hartford, Connecticut

**THOMAS H. WYMAN** (Tom, Betsy)  
Senior Vice President  
Polaroid Corporation  
Cambridge, Massachusetts

**WILLIAM W. ZECHEL** (Bill, Tootie)  
President  
Royal Business Forms Incorporated  
Nashua, New Hampshire

† Chairman of the Conference

## SCHEDULE

### FRIDAY, September 28

6:15 P.M. — Reception  
7:00 P.M. — Dinner  
8:15 P.M. — FIRST CONFERENCE SESSION

### SATURDAY, September 29

7:30 A.M. — Breakfast  
8:30 A.M. — SECOND CONFERENCE SESSION  
11:45 A.M. — Cocktails and New England Clambake

(Afternoon free for recreation)

5:00 P.M. — THIRD CONFERENCE SESSION  
7:30 P.M. — Cocktails  
8:15 P.M. — Dinner

### SUNDAY, September 30

7:30 A.M. — Breakfast  
8:45 A.M. — CLOSING CONFERENCE SESSION  
12:00 Noon — Cocktails and Buffet Luncheon

### THE CONFERENCE BOARD

845 Third Avenue      New York, N.Y. 10022  
Area Code 212-759-0900

Chatham Bars Inn  
Chatham, Massachusetts  
September 28-29-30, 1973



**SELWYN I. ATHERTON** (Sel, Marge)  
President  
First Agricultural National Bank  
of Berkshire County  
Pittsfield, Massachusetts

**F. S. ATWATER** (Frank, Marion)  
President  
The Fafnir Bearing Company  
New Britain, Connecticut

**JOSEPH A. BAUTE** (Joe, Stephie)  
President  
Markem Corporation  
Keene, New Hampshire

**RALPH P. BENN** (Ralph, Frances)  
President  
Leesona Corporation  
Warwick, Rhode Island

**E. M. BLACK** (Eli)  
Chairman  
United Brands Company  
Boston, Massachusetts

**S. PRESTLEY BLAKE** (Pres, Setsu)  
Chairman of the Board  
Friendly Ice Cream Corporation  
Wilmington, Massachusetts

**GERALD W. BLAKEY, JR.** (Jerry, Polly)  
President  
Cabot, Cabot & Forbes Co.  
Boston, Massachusetts

**S. D. BRINSFIELD** (Shirley, Sumiko or "Sammie")  
President  
Dorr-Oliver Incorporated  
Stamford, Connecticut

**MORTON H. BROFFMAN** (Mort, Louise)  
President  
American Biltrite, Inc.  
Cambridge, Massachusetts

**R. W. BURTON** (Bob)  
President  
Times Wire and Cable Company  
Wallingford, Connecticut

**J. B. COLLINSON** (Joe, Jean)  
Executive Vice President  
Textron, Inc.  
Providence, Rhode Island

**WALTER J. CONNOLLY, JR.** (Walter, Paulie)  
President  
The Connecticut Bank & Trust Company  
Hartford, Connecticut

**STANLEY R. CULLEN** (Stan, Paula)  
President  
Sargent & Company  
New Haven, Connecticut

**DONALD W. DAVIS** (Don, Jinny)  
President  
The Stanley Works  
New Britain, Connecticut

**CHARLES F. EATON, JR.** (Charlie, Lib)  
President  
Eaton & Howard Incorporated  
Boston, Massachusetts

**MAURITS E. EDERSHEIM** (Mark, Claire)  
Senior Vice President  
Drexel Burnham & Co. Incorporated  
New York, New York

**JOSEPH F. FAHEY, JR.** (Joe, June)  
President  
State National Bank of Connecticut  
Bridgeport, Connecticut

**PATRICK FITZPATRICK** (Pat)  
Director  
Boit, Dalton & Church Incorporated  
Boston, Massachusetts

**JOHN M. FOX** (Jack, Floy)  
President  
H. P. Hood Inc.  
Boston, Massachusetts

**PAUL M. FYE** (Paul)  
Director  
Woods Hole Oceanographic Institute  
Woods Hole, Massachusetts

**THOMAS J. GALLIGAN, JR.** (Tom, Lauretta)  
President  
Boston Edison Company  
Boston, Massachusetts

**GEORGE P. GARDNER, JR.** (George, Tania)  
Vice President  
Paine, Webber, Jackson & Curtis  
Boston, Massachusetts

**HARRY J. GRAY** (Harry, Barbara)  
President  
United Aircraft Corporation  
East Hartford, Connecticut

**PHILIP B. HAMILTON** (Phil, Marion)  
Chairman of the Board  
Dennison Manufacturing Company  
Framingham, Massachusetts

**EARL F. HARRIS** (Earl, Dorothy)  
President  
Rodney Hunt Company  
Orange, Massachusetts

**SYDNEY P. HARRISON** (Syd, Joy)  
President  
Loomis-Sayles & Company Incorporated  
Boston, Massachusetts

**RICHARD D. HILL** (Dick)  
Chairman of the Board  
The First National Bank of Boston  
Boston, Massachusetts

**C. F. HOGAN** (Colie, Peg)  
Chairman of the Board  
McCord Corporation  
Dover, New Hampshire

**R. T. JACKSON** (Bob, Edna)  
President  
Phoenix Mutual Life Insurance Company  
Hartford, Connecticut

**JOHN F. JACOBS** (Jack, Mary)  
Senior Vice President  
The Mitre Corporation  
Bedford, Massachusetts

**ROBERT C. JORDAN** (Bob, Alison)  
Executive Vice President — Finance  
New England Mutual Life Insurance Company  
Boston, Massachusetts

**GEORGE C. LODGE** (George, Nancy)  
Professor of Business Administration  
Harvard University  
Graduate School of Business  
Boston, Massachusetts

**CHARLES E. LORD** (Charlie, Peggy)  
President  
Hartford National Bank and Trust Company  
Hartford, Connecticut

**GEORGE MACOMBER** (George, Andy)  
President  
George B. H. Macomber Company  
Boston, Massachusetts

**JOHN F. MAGEE** (John, Dottie)  
President  
Arthur D. Little, Inc.  
Cambridge, Massachusetts

**P. ANDREWS NIXON** (Andy)  
Executive Vice President  
Dead River Company  
Bangor, Maine

**NELSON L. NORTH** (Nelson, Carolyn)  
Chairman of the Board  
The City National Bank of Connecticut  
Bridgeport, Connecticut

**J. D. PIERCE** (Joe, Jean)  
General Manager  
Electric Boat Division  
General Dynamics Corporation  
Groton, Connecticut

**THOMAS HEDLEY REYNOLDS** (Hedley)  
President  
Bates College  
Lewiston, Maine

**LELAN F. SILLIN, JR.** (Lee, Joan)  
Chairman and President  
Northeast Utilities  
Hartford, Connecticut

Selwyn I. Atherton  
President  
First Agricultural National Bank  
of Berkshire County  
Pittsfield, Massachusetts

F. S. Atwater  
President  
The Fafnir Bearing Company  
New Britain, Connecticut

06150

Joe Baute  
President  
Markem Corp.

Keene, New Hampshire

03431

E. M. Black  
Chairman  
United Brands Company  
Boston, Massachusetts

02167

S. Prestley Blake  
Chairman of the Board  
Friendly Ice Cream Corporation  
Wilbraham, Massachusetts

01095

S.D. Brinsfield  
President  
Dorr-Oliver Incorporated  
Stamford, Connecticut

06904

Morton H. Broffman  
President  
American Biltrite Rubber Co., Inc  
Cambridge, Massachusetts

01432

R. W. Burton  
President  
Times Wire and Cable Company  
Wallingford, Connecticut

06492

J.G. Collinson Executive Vice President  
Textrose INC  
Prov. R. 9. 02901

Walter J. Connally Jr. President  
Conn Bank & Trust Co  
Hartford, Conn

06101

Stanley R. Cullen  
President  
Sargent & Company  
New Haven, Connecticut

06001

✓ Don Davis  
The Stanley Works

President  
The Stanley Works.  
New Britain, Conn 06150.

Charles Eaton  
Eaton and Howard Inc.

Mawrith Edersheim  
Drexel Burnham Co

Joseph F. Fahey, Jr.  
President  
State National Bank of Connecticut  
Bridgeport, Connecticut

✓ Patrick Fitzpatrick  
Director  
Boit, Dalton & Church Incorporated  
Boston, Massachusetts

George Gardner  
Payne Weber Jackson & Curtiss

Philip B. Hamilton  
Chairman of the Board  
Dennison Manufacturing Company  
Framingham, Massachusetts

✓ Earl F. Harris  
President

Rodney Hunt Company  
Orange, Massachusetts 01378

✓ Sydney P. Harrison  
President

Loomis-Sayles & Company Incorporated  
Boston Massachusetts 02161

C.F. Hogan  
Chairman of the Board  
McCord Corporation  
Dover, New Hampshire

✓ R. T. Jackson  
President  
Phoenix Mutual Life  
Insurance Company  
Hartford, Connecticut

✓ Mr. John Fox  
President  
H. P. Hood Inc.  
Boston Massachusetts 02161

✓ Mr. Richard D. Hill  
Chairman of the Board  
The First National  
Bank of Boston  
Boston, Mass.

02161

John F. Jacobs  
Senior Vice President  
The Mitre Corporation  
Bedford, Massachusetts

Robert C. Jordan  
Executive Vice President - Finance  
New England Mutual Life  
Insurance Company  
Boston, Massachusetts

George C. Lodge  
Professor of Business Administration  
Harvard University  
Graduate School of Business  
Boston, Massachusetts

02161

Charles E. Lord  
President  
Hartford National Bank  
and Trust Company  
Hartford, Connecticut

George Macomber  
President  
George B.H. Macomber Company  
Boston, Massachusetts

John F. Magee  
President  
Arthur D. Little, Inc.  
Cambridge, Massachusetts

Nelson L. North  
Chairman of the Board  
The City National Bank of Connecticut  
Bridgeport, Connecticut

06601

J.D. Pierce  
General Manager  
Electric Boat Division  
General Dynamics Corporation  
Groton, Connecticut

06340

Thomas Hedley Reynolds  
President  
Bates College  
Lewiston, Maine

04240

Robert G. Stevens  
President  
Old Stone Bank  
Providence, RI

A.B. Trowbridge  
President  
The Conference Board  
New York, New York

Congressman Gerry Studds  
Mass

Robert F. Wilson  
President  
Wallace Silversmiths  
Wallingford, Connecticut

A.M. Woodruff  
President  
University of Hartford  
West Hartford, Connecticut

Thomas H. Wyman  
Senior Vice President  
Polaroid Corporation  
Cambridge, Massachusetts

William W. Zechel  
President  
Royal Business Forms Incorporated  
Nashua, New Hampshire.

Mr. John Stevens  
Chairman  
International Silver  
Company  
Meriden, Conn.  
06450.

Mr. Stuart S. Watson  
Chairman  
Heublein, Inc.  
Hartford, Conn  
06101

01432

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General Manager  
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General Dynamics Corporation  
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President

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Graduate School of Business  
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George B.H. Macomber Company  
Boston, Massachusetts

John F. Magee  
President  
Arthur D. Little, Inc.  
Cambridge, Massachusetts

Nelson L. North  
Chairman of the Board  
The City National Bank of Connecticut  
Bridgeport, Connecticut

864

Don Davis  
President  
The Stanley Works

Charles Eaton  
Eaton and Howard Inc.

Maurits Edersheim  
Drexel Burnham Co

Joseph F. Fahey, Jr.  
President  
State National Bank of Connecticut  
Bridgeport, Connecticut

Patrick Fitzpatrick  
Director  
Boit, Dalton & Church Incorporated  
Boston, Massachusetts

John M. Fox  
Chairman  
H.P. Hood INC  
Boston, Massachusetts

Thomas J. Galligan, Jr.  
President  
Boston Edison Company  
Boston, Massachusetts

George Gardner  
Payne Weber Jackson & Curtiss

Philip B. Hamilton  
Chairman of the Board  
Dennison Manufacturing Company  
Framingham, Massachusetts

Earl F. Harris  
President  
Rodney Hunt Company  
Orange, Massachusetts

Sydney P. Harrison  
President  
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of Berkshire County  
Pittsfield, Massachusetts

F. S. Atwater  
President  
The Fafnir Bearing Company  
New Britain, Connecticut

Joe Baute <sup>7</sup>  
President  
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Wallingford, Connecticut

J. G. Collinson  
Textron INC

Walter J. Connally  
President  
Conn Bank & Trust Co

Stanley R. Cullen  
President  
Sargent & Company  
New Haven, Connecticut

Dear

I would like to thank you and the other members of The Conference Board for allowing Pat and me to participate in the last meeting of the Northeast Advisory Council. It was certainly a delightful experience. On our way home, and several times since then, we've commented about how much we enjoyed the exchange of ideas and the broadening of our own horizons with such interesting people as yourself.

Although I told you a little bit about what goes on at the Naval War College, I'm taking the liberty of enclosing a copy of our "Report to the Stockholders". This brief booklet outlines why I felt a change was needed, some of the results of our new curriculum - pro and con, and a short discussion of things to be accomplished. I do hope this gives you a better insight as to what we do here and why.

Toward the end of our academic year we sponsor a three day meeting at the War College called The Current Strategy Forum (CSF). The purpose of the meeting is to discuss the role of the military in the late seventies. War College students and outside guests are brought together in small committees where they address various topics pertinent to the CSF theme. Speakers of national prominence present addresses on related subjects as well. All of the discussions are non attributable, lively and most are informal. Last year we had a very productive session which was attended by about one hundred outside guests from a wide variety of backgrounds and experiences, i.e. bankers, investors, retailors, clergymen, reporters, military leaders, etc. This academic year we will hold the CSF meeting on 24-26 June. I would like to invite

you to set aside these dates on your calendar's and join us. There is no need to respond this far in advance. I will be back in touch in February. I do hope, though, that you will try to be with us. I know that you could offer a lot of stimulation to the student officers and I hope pick up a few ideas in exchange.

Again, it was very nice to have a chance to meet and be with you

Warmest regards.

Yours,

STANSFIELD TURNER  
Vice Admiral, U.S. Navy

ATHERTON, Selwyn I.

Hold Cos in MA

> assets / loans  
transfereability people

either dominated by 1 by  
bank no lds by

President, First Agriculture National Bank of Berkshire County  
Pittsfield, Mass

\$100M

Women on boards

70% wealth controlled by women

Consumer cos esp

+

ATWATER, Franklin Simpson

Marion Jane (wife)

Born: New Britain, Conn. 1916

Education: MIT B.S. 1938

Experience: MIT Staff '38 - '39

Fafnir Bearing Co., division of Textron, Inc. 1939

Prod Eng.

Indust. Eng

Mgr

Ass't Gen Works Mgr

Gen Works Mgr

V.P. Mfg.

VP Operation

Exec. V.P.

Pres 1969

Director:

New Britain National Bank

Gross & DeLeeuiv Mach. Co.

Conn. Nat. Gas Co.

Residence: New Britain, Conn.

General: Maker of ball bearings  
4000 employ

BAUTE, Joe

*Good*

President, Markem Corp

To the same  
workers tell what jobs are  
how to get reasonable  
If copy trees make reasonable  
place & indeed as well as right -  
sooner or later  
find those over head  
Good & then say -  
People over head - Peter gun -  
won't say so -  
Cor & glad to be helpful  
People tell & then watch & results  
? Dishonest attempts & can  
down

*Faulkner*  
Phil, Providence - advertising agency

*++*

BLACK, E. M.

Eli

Corp. Exec. Chairman

Exec. Committee United Fruit Co. Div.

United Brands

Financial implications w/ staggering

\$100B man away - better

fixed \$100B - bought abroad

then proceeds away - ton's

still out

Chairman: United Brands Co.

Boston, Mass.

Products: Food, food processing and services

Gross sales \$1.5B, 167,000 employ

\$2.5B

Old values better than new (hedge) b/c > freedom

Inflation

69-70 cost-push

73 demand-pull

Central demand or

→ P supply  
US has land/tech/capital  
70 m acres planted

NWC Not

3rd Wild  
Dangers

Reas

1  
2  
3 Latent D M diss  
cell  
Access  
Sol

D M sell youth  
Run pers  
Ed skills  
Latent  
See Discipl

BRINSFIELD, Shirley Delanas

Sumiko Itai (wife)

Born: Seattle, 1922

Education: U. Washington B.A.

Columbia U. L.L.B 1952

Experience: Attorney with firm in NYC

Special Ass't to Pres. Curtiss Wright

Pres & General Manager Electronic Div.

General Counsel

Corporate V.P. Admin 1965

Dors-Oliver director 1968

\* Dors-Oliver President 1969

Director: Lynch Corp

Dors-Oliver

Woodridge Corp

Other: USAAF '42-'45

Navy League

AOA, AMA

Residence: Old Tappan, N.J.

\* Products: Heavy processing equipment for chemical, metal, food, paper, oil, sanitary and industrial waste fills.

Sales- \$100M

Employ - 4,000

++

*Rolls Royce Inc*  
*Do Foreign?*

BLAKE, S. Prestley

Setsu Matsukata (wife)

Born: Jersey City 1914

Education: Student - Trinity College 1934 and 1935

Experience: Co-Founder and Chairman Friendly Ice Cream Corp.\*  
1935

Director: Valley Bank & Trust Co.

Springfield, Mass.

Trustee: Wesson Memorial Hospital

Home: Somers, Conn. 06071

Products\*: Chain of ice cream and sandwich shops

*Yatch - America*  
Sales \$62M  
Employ 10,000

CSF

From bridge for a few  
Det on front page

Baute  
Get others to take ball  
instead of hand  
ans  
to CSW

Bridge see Pat  
get bridge to do research  
1. chg  
2. develop  
Part this is

BROFFMAN, Morton H

Born: 1920

Education: B.A. Brooklyn College

M.A. N.Y.U. 1943

M.B.A. Harvard 1947

PhD Harvard 1948

Experience:

Brussel Match '40-'44

Paradis Co., Prod Mgr '46-'48

Knight Mfg. '48-'55

Rayco Mfg. VP '55-'58

Rayco Director Mktg '58-'62

L.A. Darling, Exec VP '62-'66

Long Mile Rubber Co. Pres '66-'67

AMK Corp Exec VP '67

American Biltrite Rubber Co. Pres \*

Director: American Biltrite Corp

United Brands Corp

American Synthetic Rubber Co.

Lewis Products Co.

American Marketing Assoc.

Other: USNR '44-'46

Products: Rubber soles & heels, mech/industrial rubber products  
plastic hoses, carpet, floor tile.

BROFFMAN, Morton H

Lost union elec after 9 yrs  
 Lost contact - groundless deal  
 w/ youth  
 How show free not soft sell out

Born: 1920

Education: B.A. Brooklyn College

M.A. N.Y.U. 1943

How my youthfulness/maturity to

M.B.A. Harvard 1947

old successful org

PhD Harvard 1948

Employ all types people

you brought in see

youth - image

Experience:

Brussel Match '40-'44

IBM - youth ful

Paradis Co., Prod Mgr '46-'48

Early retirement

Knight Mfg.

program

'48-'55

Emergent thos

Rayco Mfg. VP '55-'58

who run out

Rayco Director Mktg '58-'62

of steam to

L.A. Darling, Exec VP '62-'66

retire

Long Mile Rubber Co. Pres '66-'67

How translate 2

AMK Corp Exec VP '67

NSW

American Biltrite Rubber Co. Pres \*

No fitted tempor-

Director: American Biltrite Corp

but retirement

United Brands Corp

resting

American Synthetic Rubber Co.

Contract

Lewis Products Co.

w/ Jep

American Marketing Assoc.

seniority

Other: USNR '44-'46

Products: Rubber soles & heels, mech/industrial rubber products  
 plastic hoses, carpet, floor tile.

Sales \$130M, employ 4,500

BURTON, R. W.

Comm

Mass comm from cable TV type

CATV + pay TV

Month payment

2 way cof

Info center

Pay bills

Read newspaper

Poll

Sell merch

Ed

President: Times Wire & Cable Co. \*

Wallingford, Conn

Sociological implications  
& FCC regulation

\* Products: Coaxial cable, connectors

Sales-\$280M, employ 350

Approved For Release 2001/09/05 : CIA-RDP80B01554R003600190038-6  
*Time reg'd and bank govt  
2000 for returns/yr  
More appeals  
5% lose  
Full time IRS inspect  
SEC  
Labor  
pension plans  
FTC*

COLLINSON, Joseph Bruerd

Born: Raymond, Ohio 1914

Education: Ohio State 1938

Experience:

Arthur Young Co. Tulsa '48-'51

National Bank Cleveland

Textron VP Treas. '59-'63

Exec VP '63

*Financial Officer*

Director:

Old Stone Trust Co

Old Stone Savings Bank, Trustee

Allendale Ins. Co.

*J. Barrington*

Textron: Conglomorate - everything from eye glasses to  
helicopters.

Sales \$1.7B employ 70,000

*Joint local*

CONNALLY, Walter J.

President, Conn. Bank and Trust Co.

For went to Smith Abby

8% CNP in copinvest - plat & eggs

Joy 20%

P/E ratios = low to raise cap

12.6 vs Corp Bd

9.9 .. .. less top of

How do you invest?

Intangible -  $\rightarrow$  Mobility

US ~ 50%

CULLEN, Stanley R.

Born: Greenwich, Conn 1911

Education: Yale 1933

If Dylan symptom not dis  
Prod

President- Sargent & Co.\*

New Haven, Conn.

Director: Rings End Fuel Co

New Haven S&L Assoc.

Southern Conn Gas Co

Risdon Mfg. Co

\* Product: Architectural builders hardware, hand tools

Sales - \$25M employ 1,200

DAVIS, Don Walter

*Jimmy - (his Coopers)*  
dan

*(Eshunia -  
Icy BM)*

Mary Virginia (wife)

Born: Springfield, Mass 1921

Education: Penn State U. 1942

Harvard MBA 1948

Experience:

Stanley Works 1948 - present

Pres & Chief Exec Off 1966

Director:

Burrett Mut. Savings Bank

Dexter Corp.

Peter Paul, Inc.

Northeast Utilities

Residence: New Britain, Conn.

Business: Hardware, hand tools

Sales: \$400M/yr. employ 16,000

net income = 5% sales

EATON, Charles F. Jr. *see imports*

Born: Princeton, Me. 1898

grand parents - grand children - talk often -

*common enemy*

Education: Harvard '23 F & AM

Experience:

Eaton & Howard Growth Fund - President

Eaton & Howard Inc. | - President

Eaton & Howard Income Fund - Chairman

Eaton & Howard Spec. Fund - President

Director/Trustee:

Eaton & Howard Balanced Fund (Trustee)

Eaton & Howard Stock Fund (Trustee)

Eaton & Howard Growth Fund - (Director) |

Eaton & Howard Special Fund (Director) |

Eaton & Howard Income Fund (Trustee)

Investors Bank & Trust Co. (Director)

Suffolk Franklin Savings Bank Member of Corp.

(Wonder if he knew Mr. Eberstadt?)

Nairobi mtg results

EDERSHEIM, Maurits

Mark

Born: Holland, 1918

SDRs must be based on  
hard currency or gold  
reserves, etc

Via Chairman, Burnham & Co. NYC

Residence: Scarsdale, NY

Director:

Worldwide Special Fund Chairman

Worldwide Securities Ltd. Chairman

FAHEY, Joseph F. Jr.

June (wife)

Born: Stamford, Conn. 1925

Education: BA U. Notre Dame

Univ. Conn

Grad Sch. Bank Mgmt

Mortgage Banking, N. Western Univ.

Grad Sch Banking - Columbia

Experience:

Greenwich Trust Co '47-'58

M.A.T. Bank & Trust Co. Stamford '58-'62

State National Bank Conn Sr. VP Mortgage Dept. '62-'6

Sr VP Loan Department '65

Director: Citizens Action Council

Stamford Hosp

Rehab Center So.

Conn Bankers Assn (V.P.)

Other: USNR '43-'46

Home: Stamford Ct.

*1/3 residents half 73  
condominiums*

*Time share -*

*Uniform laws across  
state lines*

FITZPATRICK, Patrick

Director: Boit, Dalton & Church Inc.

Boston, Mass

FOX, John M.

Director: Federal Reserve Bank, Boston

Trustee: Colgate U.

- Wrote urging  
you to attend

H. P. Hood, Inc.

Food processor and distributor

Paul Fye

Greats land going hot com' up

Patrimonial See -

Resulting restrictions hard work

But don't we need  
some controls -  
eg fish -

F

GALLIGAN, Thomas Joseph

" , Lauretta E. (wife)

Born: Watertown, Mass 1919

Education: Boston College  
Harvard, MBA 1943

Experience: Lybrand, Ross Bros. (CPA's) '46-'53  
Boston Edison Co.

Dir Stores & Services 1953  
Asst to Pres.  
VP  
Exec V.P.  
Pres. 1967 - present

TRUSTEE: Union Warren Sav. Bank  
Plimoth Plantation

DIRECTOR: Boston Edison  
Cramer Electronics  
1st Nat. Bank of Boston  
1st Nat. Bank of Boston Corp  
Pub Utilities Reports, Inc.

Other:

Officer USNR 1943-46

Residence: Waban, Mass.

Boston Edison Co.:

\$100-200 M/year  
4000 employees  
electricity and steam

GARDNER, George

How is market?

Payne, Weber, Jackson and Curtiss

Banks & Brokerages

Merchant Banks in Eur

Investment Bank

Mon of SEC

Separate invest bank

from commercial "

Marion (wife)

Born: Newton, Mass 1910

Education Wm &amp; Mary BS 1931

Harvard MBA 1933

Experience:

\* Dennison Mfg. Co. Director 1952

President 1966

Chm of Bd.

Director:

Dennison Mfg. Co

Dennison Mfg. Co Can. Ltd, Chmn Bd.

Dennison Mfg. Co Eng. Ltd.

Dennison Eastman Corp.

Dunn Paper Co

Dennison Internat. Co.

Nat. Blank Book Co

State Street Bank &amp; Trust Co.

State Street Boston Financial Corp

Liberty Mut. Ins. Co.

Liberty Mut. Life Ins. Co.

Liberty Mut. Fire Ins. Co.

Trustee: Babson College

Other: LtCol USA 1941-46 BronzeStar

Resident: Newton, MA

Products: Paper tags, labels, seals, crepe paper, diaper liners, marking machines, electrostatic copy machines, notebooks.

Approved For Release 2001/09/05 : CIA-RDP80B01554R003600190038-6  
Sales - \$160M employ 6,000

Press- need censors

Dan murdered

Don't worry about ruff off  
one productive people

HARRIS, Earl

Born: Orange, Mass

Education: Dartmouth

How much on honesty -  
value in life

President: Rodney Hunt Co. \* Orange, MA

Director: County Hospital  
Memorial Hospital  
American Management Assoc.

\*  
Products: Textile wet finishing machinery, industrial rolls,  
water control equipment  
300 employ

Married 9/4

D/M sell you the  
percentage of us  
to sell  
lot of  
stocks

Business  
Later D/M sell lot of stocks  
D/M sell lot of stocks  
over 50%  
Bal. - do not exceed

HARRISON, Sydney P.

Retirement at 55

@ yr gain \$6000 pension

Leave in activities where u r not #1  
& bird watch

President: Loomis-Sayles & Co. Inc. Boston

1<sup>st</sup> carless boom large

or mil  
Who goes into teaching - skew wage scales  
Corp financial chairs?

++

HILL, Richard Devereux

" , Polly Bergstedt (wife)

Born: Salem, Mass 1919

Education: Phillips Exeter Acad 1937

Dartmouth - 1941

Amer Tuck Sch. Admin & Finance 1942

Rutgers Grad School Banking 1951

Experience: 1st Nat Bank of Boston 1946

loan officer	'48-'51
Asst V.P.	'51-'55
V.P.	'55-'65
Exec. V.P.	'65-'66
Pres.	'66-present

Directors: Polaroid Corp.

John Hancock Mut Life Ins. Co.

United Brands Inc.

Boston Overseas Fin. Corp.

1st Capital Corp.

Bank of Boston Inter.

First-Bank Fin. Corp.

Bank of Boston Trust Co. (Bahamas) Ltd.

Other: to LCDR USNR '42-'46

Republican

Residence: Marblehead, Mass.

1st Nat Bank of Boston

\$140-160M (\$7.0B in assets)  
6000 employees

Means John

\*see separate sheet on bank ranking

Wrote you to urging  
attend

HOGAN, C. F.

Colie

Born: Boston 1917

Education: Northeastern Univ

Chmn Bd., McCord Corp, \* Dover, N.H. (Company located in Detroit)

Products: \* Auto parts - jackets, bumpers, trim

Sales-\$150M, 5,000 employ

Future auto business?

Mass transport only ans  $\frac{1}{2}$  day cities

100m cars US/200 world 1973

150 " " 400 " 1980

$\frac{1}{2}$  rotary eng  
smaller/cheaper

need room for ecology emission control

---

9 day man - many teenagers

honey moon dental

"I shucks shucks"

JACKSON, Robert Tilden.

Edna Florence (wife)

Born: Barre, VT 1917

Education: Yale BA 1939

Un. Conn LL.B 1952

Experience:

Phoenix Mutual Life '39

Exec. VP '68

Other: USAAF to Maj. '42-'46

Residence: Hartford, Conn

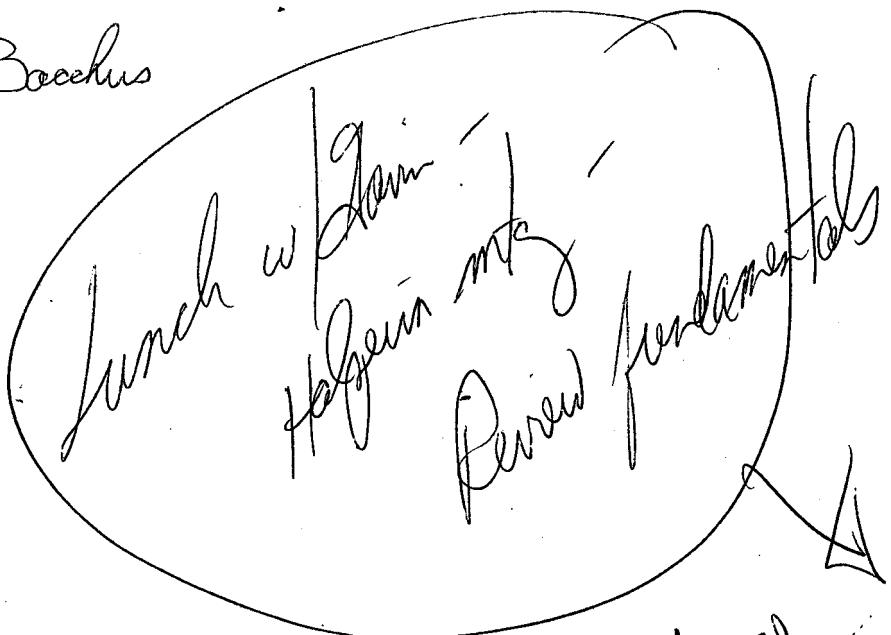
JACOBS, John  
*Jack*

Sr. V.P. The MITRE Corp.

Bedford, Mass

*Paul Boeckus*

Lunch w/ *Gair*  
*Holmes* *mtg*  
*Review* *fundamentals*



*Maggie*

JORDAN, Robert C.

Alison (wife)

Born: Ft. Worth, Texas 1920

Education: Texas Tech

BA '41

Harvard MBA

'58

Experience:

John Hancock Mutual Life Ins. '46-'68

N. Eng. Mutual Life Ins Co. VP '68

Trustee: Provident Inst. Savings

Suffolk Franklin Savings Bank

Pres/Dir, N.Eng. Life Equity Fund Inc.

N. Eng. Life Growth Fund, Inc., Pres & Director

Director:

Mass. Bus. Dev. Corp

Back Bay Fed

N.E. Life Side Fund, Ind. Pres & Director  
Loomis, Sayles & Co. Inc.

Other: USAAF '42-'46 Soldier Medal for Valor

Exec. Club Boston, Chicago

Residence: Cohasset, MA

\* Business: Life insurance

Sales \$2.5B  
employ 5,200

*Business & ideology*  
*Nature of change*

LODGE, George

Prof. of Bus. Adm. Harvard Univ.

Grad School of Business

Transformation of our ideology - goes to 17th Cent. - Locke  
Outer misconception " not part of our pragmatic make up

1. Individualism  
atomistic soc  
equality  
conflict

2. Property

Property owners and its - Locke - Land ownership

3. Compat

4. Ltd State - least gov't best

5. Sci specialization  
Whole will take care of itself of lead part

growth & growth

How to fall together?

Colleges up out

Leeds students - go off

++

LORD, Charles Edwin

*Roger L. Lord*

Margaret (wife)

Born: NYC 1928

Education: Yale BA '49

Experience:

Bank examiner '49-'51

Hartford Nat. Bank & Trust 1951 \*

Ass't Cashier, Ass't VP, VP,

Sr. VP, Pres. 1967

Director:

Hartford Nat. Bank & Trust

Hartford Nat. Corp.

Allied Bank Inter. Chmn Bd.

Aetna Life Ins. Co

Insilco Corp

Rowland Products

Kaman Corp

Conn Opera Assn

Mt. Siani Hosp.

Residence: Hartford, Conn

\* 2,400 employ

MACOMBER, George

Born: Newton, Mass 1927

Education: MIT 1943

President, George B. Macomber Co. \*

Boston, Mass

Director: Investor Bank & Trust

Wildcat Mountain Corp

Macomber Enterprises

Barreca Products Co.

\* Business: General Contractor

Sales \$24M

MAGEE, John F

1950/10 Tech pubs  
Net 40 Tech + Econ  
Last 10 + ~~My~~ social  
Managerial

President, A. D. Little, Inc.\*

Cambridge, Mass

(Gen James Gavin, Chmn Bd.)

*Adversary process*

\* Business: Industrial research, management consulting

Computer programming

Sales \$50M

employ 1,500

*Tony Rausbeck*

+

NORTH, Nelson Luther

Carolyn (wife)

Born: NYC 1918

Education: Wesleyan Un. BA 1940

Columbia Law School 1941

Rutgers - Banking 1957

Experience:

Chase National Bank '46-'52

City Trust (bridgeport) '52

Exec VP '61-'65

Pres '65

Chief Exec Off '69

Conn Fin Serv Corp Pres Chief Exec Off/Dir

Director: Conn. Pub Expenditures

Sarvall Co

So. Conn Gas Co

City Nat. Bank of Conn. Chmn & Chief Exec Off.

Other: USA, WW II, Croix de Guerre, Bronze Star

Residence: Easton, Conn



PIERCE, J. D.

John

Trident

579 shabby Z (Lodge Z)

General Manager, Electric Boat Div.  
General Dynamics Corp.\*  
Groton, Conn

Corp total: >\$2B employ 85,000

REYNOLDS, Thomas Hedley

Pres since 67

20th 22 yrs

Dot Donald Faculty 6 yrs  
New lib

Threats 2 colleges

Inflation

Cry of relevancy

Egalitarianism

President, Bates College

Lewiston, Maine

Est. in 1864

(Amherst est in 1821)

Co-educational

SAT over 625

ACT over 28

→ (same as AMHERST)

\$3,500 - 4,000/year

90% out of state students

4% non white

venue  
pressure of promotion  
& pay  
pressure of compelt  
a/ students  
pressure of may  
a/ of students

++

Approved For Release 2001/09/05 : CIA-RDP80B01554R003600190038-6  
SILLIN, Lelan Flor, Jr.

" , Joan Outhwaite (wife)

Born: Tampa, 1918

Education: Un Mich. A.B. with distinction  
LLB 1940

Experience: Gould & Wilkie (Law firm) NYC '45-51

Central Hudson G & Elect Corp. '51-'67

Northeast Utilities, Hartford

Chief Exec Off '68  
Chairman '70 - present

Director: Travelers Ins. Co.  
A. D. Little, Inc.

Other: Chairman Fed Power Comm.  
Pres. Adv. Com. on Envi Quality  
to CAPT USMCR '42-'45  
Clubs: ----- Tennis

Residence: Lyme, Conn.

Northeast Utilities: \$475M/year (\$2.0B assets)  
7700 employees  
electricity and gas holding company  
ranks number 22 in terms of assets

Wrote urging  
you to  
attend

STEVENS, John Bradford

" , Marcia Ennie (wife)

Born: Wallingford, Conn. 1914

Education: Yale, AB 1937

Experience: J. Walter Thompson Co., NYC, copywriter  
'37-'39

Int. Silver Co.

Mgr. sales statistics	'39-'41
Sales Mgr	'46-'54
Gen Sales Mgr.	'54-'55
V.P.	'55-'64
Sr. V.P.	'64-'65
Exec. V.P.	'65-'67
Pres.	'67 - present

Director: Life Ins. Co. of Conn.  
Yale Alumni Fund

Other: LCDR USNR 1941-45  
Club ----- Athletic

Residences: Wallingford, Conn. + one in Bermuda, Quebec  
& Meriden

International Silver:

STEVENS, Robert G.

Born: Marion, Ill 1930

Education: So. Ill. Univ 1951

Univ. of Ill 1954

= pres of all RI Banks  
Old Stone was exclusively  
savings & commercial  
All RI Banks full size

President, Old Stone Bank\*  
Providence, RI

Director/Trustee: Old Stone Mort. & Realty Trust

Old Stone Trust Co. Pres & Dir.

Weylin Investors Inc Pres.

Old Stone Corp. Pres & Dir

Old Stone Mgmt. Corp.

Commercial & Financial Serv. Corp. Pres & Dir.

\* Business: Real estate investment trust

Sales \$1.9M

STUDDS, Gerry E., Congressman

*Gerry E. Studds*

12th District

Democrat

Massachusetts

TROWBRIDGE, A

President, The Conference Board

NY, NY

*Forwarded NHC Bd Adm*  
*Forwarded Adm AP*

WATSON, Stuart Dade

" , Jane Preston (wife)

Born: Decatur, Ill. 1916

Education: De Pauw BA

Northwestern MBA '39

Harvard AMP '51

Country grow/ older  
Net profit by +65%?

Youth gone now  
25-35

Experience: Std Oil 39-52

Johnson & Co., (Adver) Racine, Wisc. '52-'56  
McCann Erickson VP Media Research, Mktg  
'56-'57

Exec. V.P. '57-'59

Pres. '60-'65

Exec. V.P. '66

Pres. 1966 - present

Interpub. Inc.

Heublein, Inc.

Vineyard -  
Skilled young  
people

Director - Insilco Corp (related to Int. Silver Co.)

Stanley Works

Coca-Cola Bottling Co.

Hartford Bank & Trust

New members to young

people for venture  
activities -

Heublein: \$665M/year

15,000 employees

How gain 3% from  
larger co.

Wines, beer, liquers, food specialties

Can't keep

Net income - 2.9% of sales

people in larger co.

I want new

members for H

25-35 young

WILSON, Robert F.

President, Wallace Silversmiths  
Wallingford, Conn

WOODRUFF, A. M.

Arch

60+

Hight communism was communes in US  
in 1850's  
Benson  
or Alcott  
Based on end of property  
Students replay old records

President, University of Hartford  
West Hartford, Conn

~~What student is 2 & levelled at~~

Est. 1877

Coed

60% out of State

3% non white

\$3500 - 4000

Conflict ideal Adam - looks &  
need of govt control

SAT 475-525

ACT 22-23

++

WYMAN, Thomas Hunt

Elizabeth (wife)

Born: St. Louis 1929

Education: Phillips Acad '47

Amherst BA (magna cum laude)

Management Div. Inst. (Lausanne, SW) '60-'61

*South Africa Policy  
Willingness of top 2 get ideas  
consensus from below &  
understand why  
why project go poor, etc  
Comm by mgmt  
listening & talking  
& voting*

Experience:

First National City Bank NY '51-'53

Nestle Co. Asst. to Pres. '55-'60

Finders, Inter. S.A. Mktg div,

Vevoy, Switzerland '61-'65

Polaroid Corp\* VP '65

Sr VP & Gen Mgr NOW

Other: USA to 1st LT '53-'55

Residence: Weston, MA

\* Business: Camera, film, polarizing filters

Sales \$500M

employ 9,000

++

ZECHEL, William W

*Nashua Health care*

President, Royal Business Forms Inc. \*

Nashua, N.H.

\*  
Business: Carbon interbound snap-out forms, data processing  
forms

Sales \$7M 250 employ

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Dayton, Ohio

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Corning, New York

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November 9-10-11, 1973

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Chairman and President  
The Royal Bank of Canada  
Montreal, Quebec

John Hendrick -  
Lodge

the goals

1. Indend fulfill community prob  
youth turn

2. Myth of prop  
the shareholders own prop

3. Image eroded

ITT - community needs strength in  
business

to direct  
a US govt & big bus partners in  
WB not int  
who senior

o Con Ed can get permission build for plant

But in name project - won't keep it

politics dandled

Topeka - Con Ed dog food fact

6 teams - team gets raise when  
everyone knows everyone's job  
lead own team mgmt

Diamond  
Saboluk  
Hope  
Cuse  
M. Saboluk

Rapporteur - Charlesford

Govt - business adversary role

EA uses ideology to its advantage

Really what definition?

ideology is at this time

or how go about achieving ideological goals

Urban Racial Generation Gap - topics 2 yrs ago

No Watergate

Slighted

Energy

Not Sec

Lack trans + ?

Crime - pers tragedy

Comm revol

Impact vs comm not agree

Collectors mania

Product of affluence

Related to inflation?

Desire to hold paper

Reltd less confid abil govt to

govern effectively

+

~~Popp. 2~~

Rosebridge

No ladies at mtg!

US now bargain town

Page (2)

1st state

eroding on ad hoc basis

FDR - Nixon

Sci Assoc

Euphemism all things 2 @ others

Much to avoid conflict

# Lodge Wrap up

US affected by ideal

But do respect it  
2 pragmata

Gap - ideal & practice

Destabil - do not have foundations

Diff values & ideal

1  
universal

justice - survival

framework & make values explicit  
eg Jap diff ns

All countries have ideal  
US stems from WK 17<sup>th</sup>

Individualism - work ethics  
Prop rt

Compet - controls use of prop  
best goes best

Sci special

Newtonian nature

Understand parts wlf and whole  
Take care - whole take care itself

Division

Business major factor  
But based their for legit

Ind - fulfillment from comm effort -

Prop rt - corp for helping - who owns GM  
Not profit withdraw - if home, health, etc

Compet - strong diff